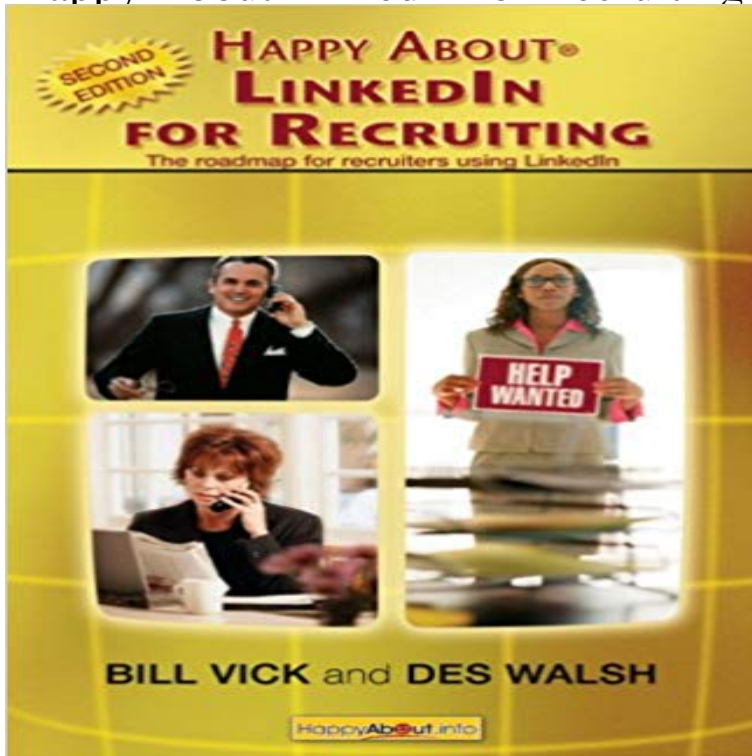


## Happy About LinkedIn for Recruiting (Library Edition)



Over 50 recruitment industry leaders and expert LinkedIn users generously share their secrets of LinkedIn success. The book will show recruiters, sourcers and others in the recruitment industry how they can make more effective use of the various tools and resources within LinkedIn. LinkedIn is a much-used resource by those in the know. Recruiters already using this resource will be stimulated to make even more use of it and those who have so far not explored LinkedIn extensively will realize the opportunities it offers. This book is a must-read for anyone wanting the inside story on how to use LinkedIn to grow their business through collaborative deals or splits. Drawing on the actual experience of expert recruiters, the book also covers: Finding candidates Finding jobs for third parties Discovering business opportunities Gaining market intelligence which is simply not available, or so accessibly, elsewhere

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